

## CURRICULUM VITAE

Asher Wolinsky

### **Contact Information**

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### **Education**

The Hebrew University, 1972-76: B.S. Mathematics and Economics, 1975.  
1st year of M.A. Program (2 years program) 1975-76.

Stanford University, 1976-80: M.A., Economics, M.S., Operations Research, 1979.  
Ph.D., Economics (with Minor in O.R.), 1980.

### **Employment**

Economic Research Center, Bell Laboratories, 1980-81.

Economics Department, Hebrew University, Lecturer<sup>\*</sup>, 1981-86; Sr. Lecturer 1986-88.

Economics Department, University of Pennsylvania, Visiting Faculty, 1986-1988.

Economics Department, Northwestern University, Professor, 1988-present; Alfred W. Chase Professor 1998-2002; Gordon Fulcher Professor 2002-present.

### **Professional Activities**

Member of Council, Game Theory society, 2011-present.

Associate Editor of Econometrica, 1992-2016.

Associate Editor of American Economic Journal-Microeconomics , 2007-present.

Associate Editor of Games and Economic Behavior, 1992-2008.

Associate Editor of Journal of Economic Theory, 1993-2005.

Co-Editor of Economic Theory, 1992-97.

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\* Lecturer is the counterpart of tenure track assistant professor in the USA .

## Honors

Fellow of the Econometric Society, 1991.

Charter member of the Game Theory society.

Fellow of the American Academy of Arts and Sciences, 2013

Fellow of the Society for Advancement of Economic Theory, 2013.

Fellow of the Game Theory Society, 2017

## PUBLICATIONS

### Asher Wolinsky

"Retail Trade Concentration Due to Consumer's Imperfect Information", The Bell Journal of Economics, Vol. 14, No. 1, Spring 1983, pp. 275-283.

"Prices as Signals of Product Quality", Review of Economic Studies, Vol. 50, No. 160, October 1983, pp. 647-658.

"Product Differentiation with Imperfect Information", Review of Economic Studies, Vol 51, No. 161, January 1984, pp. 53-61.

"A Note on the Interaction with Imperfect Information", Economic Letters, Vol. 13, 1983, pp. 17-121.

"Equilibrium in a Market with Sequential Bargaining" (with Ariel Rubinstein), Econometrica, Vol. 53, No. 5, September 1985, pp. 1133-1150.

"The Nature of Competition and the Scope of Firms", The Journal of Industrial Economics, Vol. 34, No. 3, March 1986, pp. 247-260.

"True Monopolistic Competition as a Result of Imperfect Information", The Quarterly Journal of Economics, Vol. 101, No. 3, August 1986, pp. 493-511.

"The Nash Bargaining Solution in Economic Modelling" (with Kenneth Binmore and Ariel Rubinstein), The Rand Journal of Economics, Vol. 17, No. 2, Summer 1986, pp. 176-188. Reprinted in Foundations of Probability, Econometrics and Economic Games edited by O. Hamouda and J. Rowley, Edward Elgar Publishing, Cheltenham, England.

- "Brand Names and Price Discrimination", The Journal of Industrial Economics, Vol. 35, No. 3, March 1987, pp. 255-268.
- "Matching, Search and Bargaining", Journal of Economic Theory, Vol. 42, No. 2, 1987, pp. 311-333. Reprinted in The Economics of Information edited by D. Levine and S. Lippman, Edward Elgar Publishing, Cheltenham, England, 1995.
- "Worker Substitutability and Patterns of Unionisation" (with Henrik Horn), The Economic Journal, Vol. 98, No. 391, June 1988, pp. 484-497. Reprinted in The Economics of Labor Unions edited by A. Booth, Edward Elgar Publishing, Cheltenham, England, ????
- "Middlemen" (with Ariel Rubinstein), The Quarterly Journal of Economics, Vol. 102, No. 3, August 1987, pp. 581-594.
- "Dynamic Markets with Competitive Bidding", Review of Economic Studies, Vol. 55, No. 181, January 1988, pp. 71-84.
- "Bilateral Monopolies in a Market for an Input" (with Henrik Horn), The Rand Journal of Economics, Vol. 19, No. 3, Autumn 1988, pp. 408-419.
- "Decentralized Trading, Strategic Behavior and the Walrasian Outcome", (with Ariel Rubinstein), Review of Economic Studies, Vol. 57, No. 189, January 1990, pp. 63-78.
- "Information Revelation in a Market with Pairwise Meetings", Econometrica, Vol. 58, No. 1, January 1990, pp. 1-23.
- "Remarks on the Logic of 'Agreeing to Disagree' type results" (with Ariel Rubinstein), Journal of Economic Theory, Vol. 51, No. 1, June 1990, pp. 184-193.
- "Durable Goods Monopoly with Inventories," Economics Letters, Vol. 37, 1991, pp. 339-343.
- "Renegotiation Proof Implementation and Time Preferences" (with Ariel Rubinstein), American Economic Review, Vol. 82, No. 3, June 1992, pp. 600-614.
- "Competition in A Market for Informed Experts' Services," The Rand Journal of Economics, Vol. 24, No. 3, Autumn 1993, pp. 380-398.
- "Rationalizable Conjectural Equilibrium: Between Nash and Rationalizability," (with Ariel Rubinstein), Games and Economic Behavior, Vol. 6, No. 3, May 1994, pp. 299-311.
- "Small Deviations from Maximizing Behavior in a Simple Dynamic Model," The Quarterly Journal of Economics, Vol. 109, no. 2, May 1994, pp. 443-464.

- "Remarks on Infinitely Repeated Extensive-Form Games," (with Ariel Rubinstein), Games and Economic Behavior, Vol. 9, No. 1, April 1995, pp. 110-116.
- "Learning About Variable Demand in the Long Run," (with Aldo Rustichini), Journal of Economic Dynamics and Control., Vol. 19, No. 5-7, July-September 1995, pp. 1283-1292.
- "Competition in Markets for Credence Goods," Journal of Institutional and Theoretical Economics (Symposium on the New Institutional Economics, Market Organization and Market Behavior), Vol. 15, No. 1, March 1995, pp. 117-131.
- "A Strategic Model of Social and Economic Networks," (with Matthew Jackson), Journal of Economic Theory, Vol. 71, No. 1, October 1996, pp. 44-74.
- "Regulation of Duopoly: Managed Competition vs Regulated Monopolies," Journal of Economic and Management Strategy. Volume 6, Number 4, Winter 1998.
- "A Theory of the Firm with Non-Binding Employment Contracts," Econometrica., Vol. 68, No. 4, July 2000, pp. 875-910.
- "On the Contribution of Game Theory to Industrial organization," (with Kyle Bagwell), Handbook of Game Theory with Economic Applications edited by R. Aumann and S. Hart, North Holland:2002.
- "Eliciting Information from Multiple Experts," Games and Economic Behavior, Vol. 41, No. 2, November 2002, pp. 141-160.
- "Information Transmission When the Sender's preferences are Uncertain," Games and Economic Behavior, Vol. 42, No 2, February 2003, pp. 319-327.
- "Second Opinions and Price Competition: Inefficiency in the Market for Expert Advice," (with Wolfgang Pesendorfer), Review of Economic Studies, Vol. 70, No. Issue 2, April 2003, pp 417-437.
- "Rationalizable Outcomes of Large, Private-Values, Discrete Auctions," (with Eddie Dekel), Games and Economic Behavior, Vol. 43, No. 2, May 2003, pp. 175-190.
- "Procurement via Sequential Search," Journal of Political Economy, Vol. 113, No. 4, August 2005, pp. 785-810.
- "Vote Buying: General Elections," (with Eddie Dekel and Matthew Jackson) Journal of Political Economy, Vol. 116, No. 2, April 2008, pp. 351-380.

“Vote Buying: Legislatures and Lobbying,” (with Eddie Dekel and Matthew Jackson), Quantitative Journal of Political Science, Vol. 4, No. 2, July 2009, pp. 103-128.

“Buying shares and/or votes for corporate control,” (with Eddie Dekel), Review of Economic Studies, Vol. 79, No. 1, January 2012, pp. 103-128.

“Attributes” (with Diego Klabjan and Wojciech Olszewski), Games and Economic Behavior, Volume 88, November 2014, Pages 190-206.

"Search for an object with two attributes," (with Wojciech Olszewski), Journal of Economic Theory, (2016), 161, 145-160.

“Search with Adverse Selection” (with Stephan Lauermaann), Econometrica, Volume 84, Issue 1, January 2016, pp. 243-315

“Bidder Solicitation, Adverse Selection, and the Failure of Competition” (with Stephan Lauermaann), American Economic Review, Vol. 107, No. 6, June 2017, pp. 1399-1429.

### **Unpublished Current Papers**

“A Common Value Auction with State Dependent Participation” (with Stephan Lauermaann).

### **Unpublished Older Papers**

“Sequential All-Pay Auctions,” (with Eddie Dekel and Matthew Jackson), Last version August 2006.

"A Market Based Approach to Property Tax," mimeo, October 2001.

“On the Main Role of Scholarly Journals in the Future: Evaluating and Certifying Quality” (with Eddie Dekel), April 1998.

“The Organization of the Market for Scholarly Journals: The efficient and the profit--maximizing choice of topics, quality and prices.” (with Eddie Dekel), April 1998.